

Message Text

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PAGE 01 STATE 028044
ORIGIN COME-00

INFO OCT-01 AF-10 EUR-12 NEA-10 ISO-00 EB-08 SIG-02
PER-05 /048 R

DRAFTED BY ITA/BED/CAGNE/AJPLANAGAN
APPROVED BY EB/OCA:WERAU
ITA/BED/CAGNE/PBHALE
ITA/ALP/LGODLEY

-----028083 031516Z /50

R 021732Z PEB 78
FM SECSTATE WASHDC
TO AMEMBASSY ABU DHABI
AMCONSUL ALEXANDRIA
AMEMBASSY ALGIERS
AMEMBASSY ATHENS
AMEMBASSY AMMAN
USINT BAGHDAD
AMEMBASSY BEIRUT
AMEMBASSY CAIRO
AMCONSUL CASABLANCA
AMEMBASSY DAMASCUS
AMCONSUL DHAHRAN
AMEMBASSY DOHA
AMCONSUL JERUSALEM
AMEMBASSY JIDDA
AMEMBASSY KHARTOUM
AMEMBASSY KUWAIT
AMEMBASSY MANAMA
AMEMBASSY MUSCAT
AMCONSUL ORAN
AMEMBASSY RABAT
USLO RIYADH
AMEMBASSY ROME
AMEMBASSY SANA
AMCONSUL TANGIER
AMEMBASSY TEHRAN
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AMEMBASSY TEL AVIV
AMEMBASSY TRIPOLI
AMEMBASSY TUNIS

UNCLAS STATE 028044

E.O. 11652:N/A

TAGS: OCON, BEXP, XF

SUBJECT: NEA REGIONAL ECONOMIC/COMMERCIAL OFFICERS
CONFERENCE

1. STATE/COMMERCE WISH EXTEND INVITATION TO ONE OFFICER FROM EACH OF ADDRESSEE POSTS TO ATTEND SUBJECT CONFERENCE. INVITATIONS TO ATHENS, ROME, AND KHARTOUM ARE FOR RTDO KINNEAR, RCAA DWOR, AND COMATT MERRICK RESPECTIVELY. IN ADDITION TO FOREGOING, ALSO WISH EXTEND INVITATIONS TO DIRECTOR, U.S. TRADE CENTER IN TEHRAN, DUBAI COMMERCIAL OFFICE, FSI/TUNIS/EC OFFICERS LAROCCO, CROCKER, AND MICHAUD. TOTAL INVITATION LIST IS THIRTY THREE.

2. WHILE MISSIONS ARE RESPONSIBLE FOR DECIDING WHICH OFFICERS CAN BE MADE AVAILABLE, THE ATTENDANCE OF THE RANKING COMMERCIAL OR ECONOMIC/COMMERCIAL OFFICER RESPONSIBLE FOR COMMERCIAL PROGRAM IS IMPORTANT AND SHOULD BE GIVEN TOP PRIORITY. WASHINGTON CONTINGENT WILL BE LED AT DAS LEVEL. IF ONE OF TWO POTENTIAL CANDIDATES IS TO BE REASSIGNED SHORTLY AFTER CONFERENCE, CONSIDERATION SHOULD BE GIVEN TO ALTERNATE IN ORDER TO PROVIDE CONTINUITY TO THE

MISSION'S COMMERCIAL PROGRAM.

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3. POSTS ARE REQUESTED TO CABLE NAMES OF NOMINEES TO CONFERENCE BY FEBRUARY 13. PLEASE ADDRESS CABLE TRAFFIC TO SECSTATE AND USDOC ATTENTION EB/OCA/CD AND COMMERCE/CAGNE. PLEASE ALSO INFO TANGIER IN ORDER TO FACILITATE LOGISTICS AND HOTEL RESERVATIONS. TANGIER WILL BOOK SINGLE ROOM HOTEL RESERVATIONS FOR NIGHTS PER STATE 285743 (1977) UNLESS POST ATTENDEES SPECIFY OTHERWISE. ALL ATTENDEES WILL BE LODGED AT SAME HOTEL. WASHINGTON WILL BE FORWARDING APPROPRIATE BUDGET AND FISCAL DATA TO ALL POSTS COVERING CONFERENCE FUNDING.

4. STATE/COMMERCE CURRENTLY REVIEWING AGENDA TOPICS AND FORMAT. WE PLAN TO MAKE EXTENSIVE USE OF WORKSHOP TECHNIQUE THAT WAS SUCCESSFULLY EMPLOYED AT LAST NEA CONFERENCE IN TUNIS. ANTICIPATE FIRST MORNING'S SESSION WILL FEATURE PRESENTATIONS BY RANKING WASHINGTON PARTICIPANTS, FOLLOWED BY PM WORKSHOP ON 1978 BOYCOTT REGULATIONS. OTHER TOPICS UNDER CONSIDERATION INCLUDE BUT ARE NOT LIMITED TO: TRADE POLICY, EXPORT FINANCING, EXPORT INFORMATION SERVICES, USDOC SUPPORT SERVICES, THE COMPETITIVE POSITION OF U. S. FIRMS SEEKING LARGE EXPORT TRANSACTIONS,

TRADE PROMOTION PROGRAMS, AND CAREER MANAGEMENT.
POSTS COMMENTS AND SUGGESTIONS REGARDING AGENDA ARE
WELCOME AND WOULD BE APPRECIATED. AFTER POST NOMINEES ARE
KNOWN WE PLAN EXTEND INVITATIONS FOR FSO PARTICIPATION
AND PRESENTATIONS IN SPECIFIC WORKSHOPS. RAPPORTEUR
ASSIGNMENTS WILL BE MADE AT THAT TIME.

5. FOR TEHRAN: REF YOUR REQUEST TO SEND THREE OFFICERS TO
CONFERENCE, REGRET PRESENT BUDGETING INSUFFICIENT TO FUND
PARTICIPATION FOR MORE THAN TWO OFFICERS. IF WE HAVE
CANCELLATIONS FROM OTHER POSTS WHERE WE NOW EXPECT TO HAVE
REPRESENTATION, TEHRAN'S REQUEST WILL BE GIVEN FIRST
PRIORITY IN REALLOCATION OF FUNDS AVAILABLE. (WE HAVE
BEEN ABLE TO INCLUDE THREE OFFICERS FROM TUNIS ARABIC
LANGUAGE TRAINING PROGRAM BECAUSE OF MINIMAL TRAVEL COSTS
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INVOLVED.) VANCE

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NNN

*** Current Handling Restrictions *** n/a
*** Current Classification *** UNCLASSIFIED
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Message Attributes

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Disposition Approved on Date:
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Executive Order: n/a
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TAGS: BEXP, OCON, XF, OCON
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